

**Final NCSRA Budget for FY 2012 (7/1/2011 – 6/30/2012)**

*Approved at 06/16/2011 BoD Meeting*

Prepared by Stephen Weber, Treasurer

	<b>FY2011</b>		<b>FY2012</b>	
<b>Revenue</b>	<b>Budget</b>	<b>Actual (est.)</b>	<b>Budget</b>	<b>Assumptions</b>
Member Fees	\$16,131	\$17,743	\$16,550	USQ membership fees: 430 Adults @ \$35 + 150 Juniors @ \$10
Awards Dinner	\$450	\$505	\$550	Door receipts: 10 non-NCS @ \$15 + 40 NCS @ \$10; Juniors with 1 adult free
Fitzgerald Cup	\$3,130	\$-	\$2,650	Entry fees 13 x \$50 + Guest fees 40 x \$50
Referee Development	\$500	\$420	\$500	PSA Referee fees collected (\$500) with No Fees from student referees expected
Gifts Received		\$3,500	\$1,000	All gifts and donations received
Juniors	\$2,650	\$640	\$2,650	50 registrants @ \$53 each
Interest	\$200	\$26	\$100	Assumes \$20,000 money market @ 0.5%
Special Events		\$792	\$1,000	Door receipts for Special Events: Movies, Mixers, Exhibitions
Passthrough		\$5,747	\$5,000	Passthrough Revenue collected for outside institutions and events (i.e., Potomac Fever)
Other		\$-		No revenue expected
<b>Total Revenue:</b>	<b>\$23,061</b>	<b>\$29,373</b>	<b>\$30,000</b>	<b>Some items near end of FY2011 are estimated</b>
<b>Expenditures</b>				
Member Fee Costs	\$4,360	\$5,989	\$1,100	\$360 PayPal + 2 months RS fee @ \$350
Website		\$210	\$900	Email \$165 Domain Fee \$50 + Web Hosting & Maintenance: 12x\$50
Awards Dinner	\$2,200	\$2,534	\$3,000	Awards dinner \$2400 and Achievement Awards \$600
Fitzgerald Cup	\$2,500	\$-	\$2,650	NCSRA hosting in DC (cost based on 53 attendees @ \$50/person)
Fisher Cup	\$1,200	\$1,500	\$1,700	Mgr \$200 + Trophies \$1000 + refreshments/balls \$200 + Court/Sanction fees \$300
League Awards	\$1,200	\$1,063	\$1,200	11 award plaques @ \$100 + \$100 setup
Referee Development	\$1,500	\$630	\$1,500	PSA Referees, certified referee instructors, venues, & demo players
Advertising/Marketing	\$1,000	\$-	\$1,000	Brochures and Ads
Juniors	\$3,000	\$2,420	\$3,000	Squash Day \$1000, Ads \$500, Trophies \$960, Newsletter \$60
Women	\$1,875	\$1,725	\$1,875	Howe Cup: 5 teams of 5 players each = 25 @ \$75 grant for half the entry fee
Special Events	\$1,000	\$6,035	\$5,000	Special Events: Movies, Mixers, Exhibitions, Event Sponsorships (PSA)
Passthrough		\$5,747	\$5,000	Passthrough reimbursements to outside institutions and events (i.e., Potomac Fever)
Other	\$500	\$1,277	\$1,000	DC Government Fee, PO Box, Bank Box, Postage, Office supplies
<b>Total Expenditures:</b>	<b>\$20,335</b>	<b>\$29,130</b>	<b>\$28,925</b>	<b>Some items near end of FY2011 are estimated</b>
<b>Surplus:</b>	<b>\$2,726</b>	<b>\$243</b>	<b>\$1,075</b>	
<b>6/30/2010 Bank Balance:</b>		<b>\$29,906.55</b>		
<b>Deposits:</b>		<b>\$29,372.74</b>		
<b>Withdrawals:</b>		<b>\$(29,130.11)</b>		
<b>6/30/2011 Balance (Est.):</b>		<b>\$30,149.18</b>		